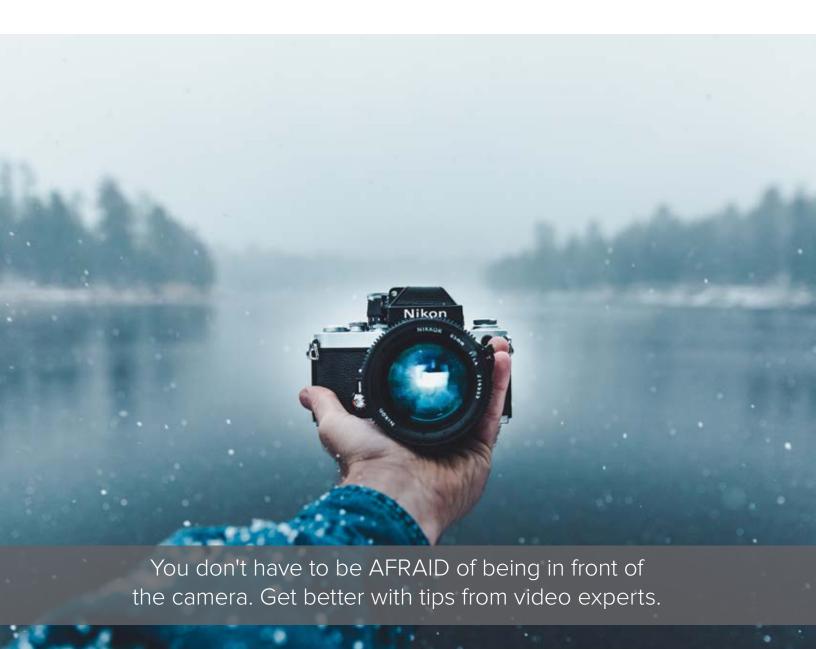
Getting Better On Camera

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What should I do with my arms and hands?

ost people don't know what to do with their hands and arms once they get in front of the camera. You might feel like these appendages that have been there your whole life suddenly feel awkward and out of place.

So what should you do with your arms and hands?

First, and foremost, be yourself. If you naturally talk with your hands, you probably won't stop. Instead, make sure you control the size and speed of your movements. Unlike the open space you have when you present in front of a live audience, the camera the camera captures a fixed frame. Adjust the size of your movements, so your hands and arms aren't moving in and out of the frame too often. You'll also want to be mindful about the speed of your movements. Rapid movement may be distracting to your viewers and, ultimately, take away from the message you are conveying.

Use your hands with purpose. For instance, if you're talking about something small, you could use your hands to indicate something is large, or bring your thumb and forefinger together to indicate a small size. Or if you are talking about three points, hold up three fingers to provide a visualization to go along with your message. These expressive hand gestures can help add variety and context to what you are speaking about.

As you start determining what gestures to make, or how to move your hands and arms, avoid making the same gestures and movements over and over.



Brian Fanzo

"I talk with my hands.

I used to have two sticky notes. [They] would say, 'Stop talking with your hands and slow down.' And when I realized, when I stopped talking with my hands I slowed down, I became someone I was not. So after doing many, many videos, those two sticky notes just went away. And instead, I realized that the more I am myself, the higher the quality of the videos."

Use your hands with purpose

Holding Items In Your Hands

If you go searching for advice about what to do with your hands while on-camera or when presenting you may find a variety of suggestions about whether you should hold something while speaking. The answer to this depends on you. You may find holding something to be comforting and provide a little security. If that's the case, feel free to hold something small.

When holding an item, like a pen or marker, make sure it doesn't become a distraction to your audience. The biggest thing is that IF you hold something, don't fidget with it. Don't click or spin the pen. Hold the object lightly and integrate it into your other movements as you speak. If you're the type of person who will fidget, spin, or otherwise play with what you're holding, you may want to avoid having something in your hands when presenting.

Keep Your Gestures Open

As you present, keep your body language open. There are several ways you can do this. One is by showing your palms as you gesture. It signals to the viewers it's safe to listen to you. At times during your presentation, you can also keep your shoulders and arms turned out a bit to keep your body open to the camera. Avoid crossing or folding your arms as you speak. This will put a barrier between you and your viewers, and potentially signal negativity or insecurity.

What Not To Do

Inevitably there are best practices around what to do with your hands as your present. You might find other guidelines that work for you, but here are few suggestions to help you on your way.

- 1. Keep your hands out of your pockets. It will tend to look a bit sloppy on camera, and won't help your audience to have confidence in what you're saying.
- 2. Don't wring or cup your hands. These actions will come across as nervous and be distracting to the viewer.
- 3. Don't point. It can be off-putting to the audience. If you need to draw attention to something, look for other gestures to accomplish your goal.

The Last Resort

If you're still not sure what to do with your hand there is a safe fallback. When you are unsure, drop your arms and hands to your side for a moment. This motion can be a reset, and allow you to re-center how you're using movement and gestures. It may feel awkward, but remember, you only have to keep them there for a few seconds.



Prep Yourself to Go On Camera

~ Smile.... It makes a difference.

"Anything, you can do to get them laughing, smiling, before they're getting on camera, you know, goes a long way, right? And, I do it myself when I'm turning on the camera, even to just record a video message or something. I make sure before I hit record ... I've got a smile on my face.

I might think of something funny my kids did that morning, or I'll ask somebody to tell me a joke. And, even if it's not funny, I'll force myself to laugh at it. Just something, so when you hit play, you're smiling and you've got positive energy going into it. It makes such a difference."



Tyler Lessard, Vice President of Marketing, VidYard

Practice A Lot, and Keep Getting Better

~ You have to have a lot of takes so you can get comfortable on camera.

"Evan Carmichael is one of my friends, he's got over a million subscribers, he's really good. I'm an old guy, [who skateboards] and I'm stubborn and I've always not been the best deliverer on camera. He asked me one day, 'How many takes do you do?" I'm like, "I do one take, maybe two, if I mess up.' And I'm just not that natural on camera.

And he just looked at me, like, 'Okay. How many times did it take you to learn how to ollie?' I was like, 'probably 10,000-ish, maybe?' And then he's like, '37.' And I was, like, 'What are you talking about?' So for a month he made me take 37 takes every time I shot anything."



Getting Over Your Fears of Being on Camera

I get in front of the camera and immediately feel uncomfortable. What can I do to overcome my fears?

Andrew Kan says, "It's not natural to be in front of a camera. I often have to remind people that, but it is a choice you make." It's okay to feel nervous or uncomfortable in front of the camera. Being okay with that is the first step.

Whether you're weeks or minutes away from being on camera, there are other things you can do to help you have the confidence you need to do a good job. If you haven't already, take the time to familiarize yourself with the content. This may mean memorizing it or being able to speak about it off the cuff without needing lots of notes. Knowing your material will make talking to the camera a lot easier.

Once you have your content down, or in the process of getting it, you should practice in front of a camera. Practice talking to the lens, and talking with no one there. Record at least some of these sessions and review them. What nervous ticks do you have? Where do you struggle? What went well that you can build off of? You may want to ask someone else to review your practice and point out any areas of improvement. This can be difficult and may feel overwhelming, but it is one of the best ways to improve.





"It's not natural to be in front of the camera."

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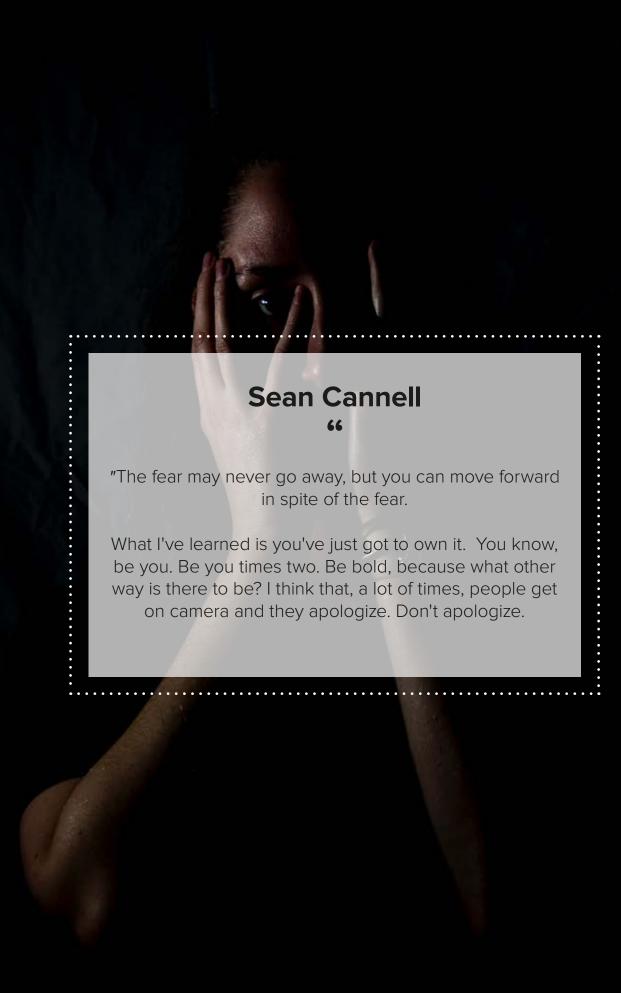
Overcoming Your Fears

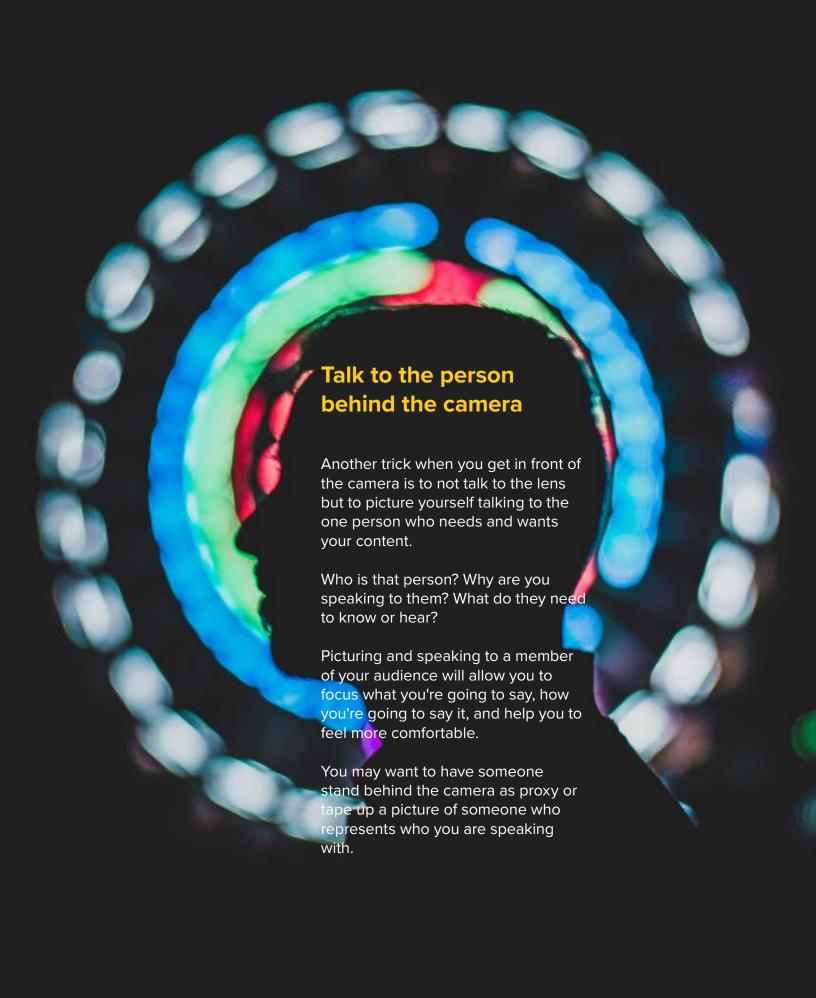
Before you step in front of the lens, take a minute to calm yourself, maybe focus on your breathing, and even meditate. Calming your mind can help you focus, and feel more confident. If you have a script, outline, or another source of content, take a few minutes to review it again.

Nick Nimmin suggests to "loosen up before you go on camera. Speak louder than you normally would. And the reason is because typically the energy that the camera takes away from you, it's like, you lose a little bit. So if you amp it up just a little bit, then you're gonna be able to compensate for that. And in the process of doing that, you're also kind of charging yourself up."

Three things you can do to increase your presence on camera:

- 1. Speak a little louder.
- 2. Stand or sit up straight, and try not to slouch.
- 3. Increase your energy level by speaking with your hands, being excited about your topic, and generally be a bit more than your everyday self.





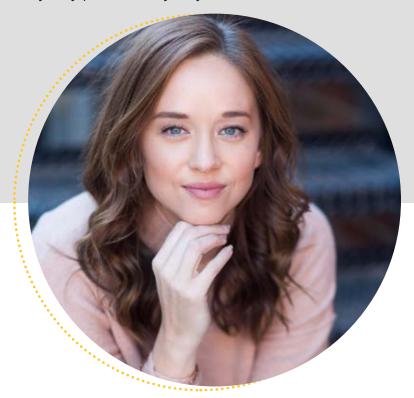
Stay Focused on Your Core Audience

"Talk to a specific person, not just a generalized or group of people

"...It's gotten easier for me because I'm looking at somebody, and I know who they are, and I think about them, and think about what they go through, and I think about their questions and the last comments that they left me. And, when I'm thinking about that one person, it makes it so much easier.

So, that part gets easier for those who are starting and really getting into the flow of it. But, it can be thrown off if you don't keep the mindset on that individual. It's much more frequent for someone who's starting to [say], 'Oh my God, is my mom going to watch this? My best friend's never going to understand. And, my boss might find this.' I know this doesn't make sense from a business standpoint, but we ... think, 'Is someone going to watch this and think I look ridiculous?'

... At the end of the day, if Charlotte, who I'm speaking to, loves what I'm doing, continues to come back, buys my product, buys my book, whatever, then I've done my job."



Amy Landino, Founder, Aftermarq

What Should I Wear On Camera?

What you wear on camera is an important consideration and can help you have the confidence you want and need. In addition, there are practical reasons to make sure your wardrobe choices are in line with what works well on camera.

What you wear on camera is relatively subjective, and can vary depending on who your audience is and your goals. If you know you're going to be nervous on camera, think about what is going to make you feel brave, confident, and will allow you to project your best self. Maybe it's a particular jacket or blouse? Perhaps you have a certain vibe you want to convey, and that awesome company t-shirt speaks volumes about who you and your organization are. Remember, dress in a way that will be received well by your audience and fit your message.

Patterns

In addition to thinking about the message you'll send with your clothes, you'll want to consider how that shirt, jacket, scarf, or anything else will work on camera. Clothing with tight patterns, typically need to be avoided. Tight-patterned clothing can create an optical illusion effect, called the moiré pattern. Moiré will appear in the camera footage as wavy lines or lines that look like they are moving. This can be distracting to the viewer and should be avoided, if possible.

Dressing for Your Microphone

If you are going to be using a lavalier or lapel microphone, you may want to wear clothing that the mic can easily be clipped to, like a shirt or blouse with buttons or a jacket.

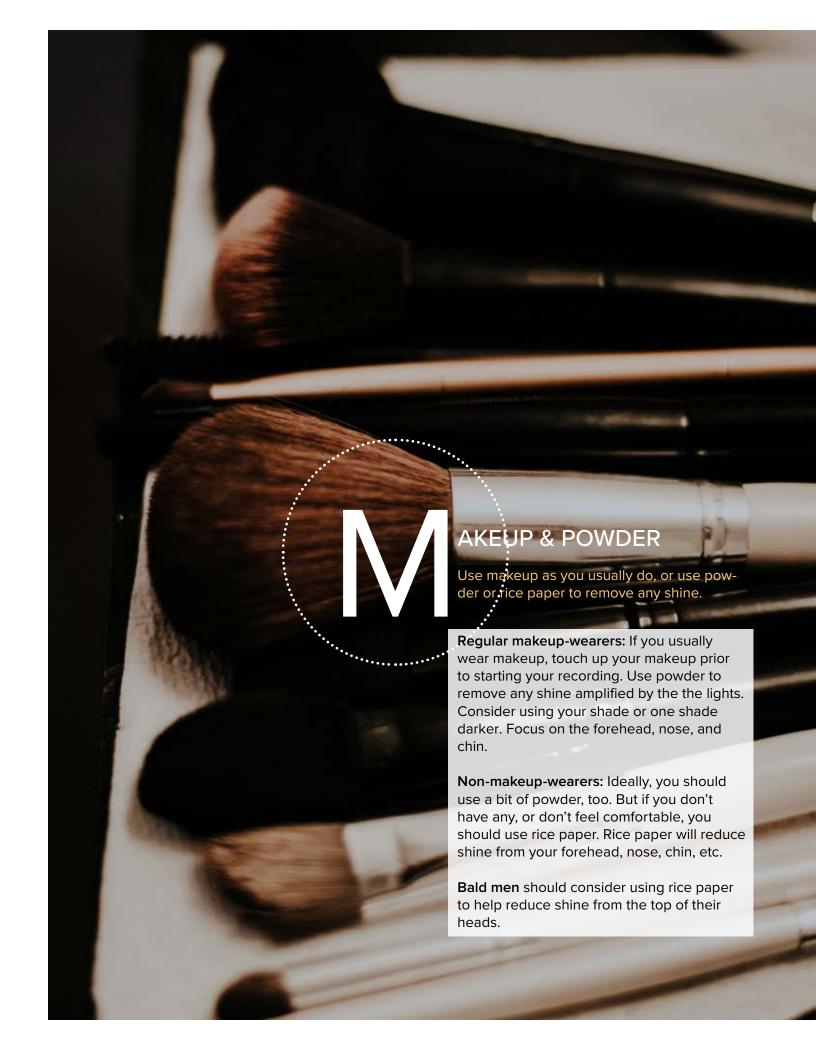
Clothing Color

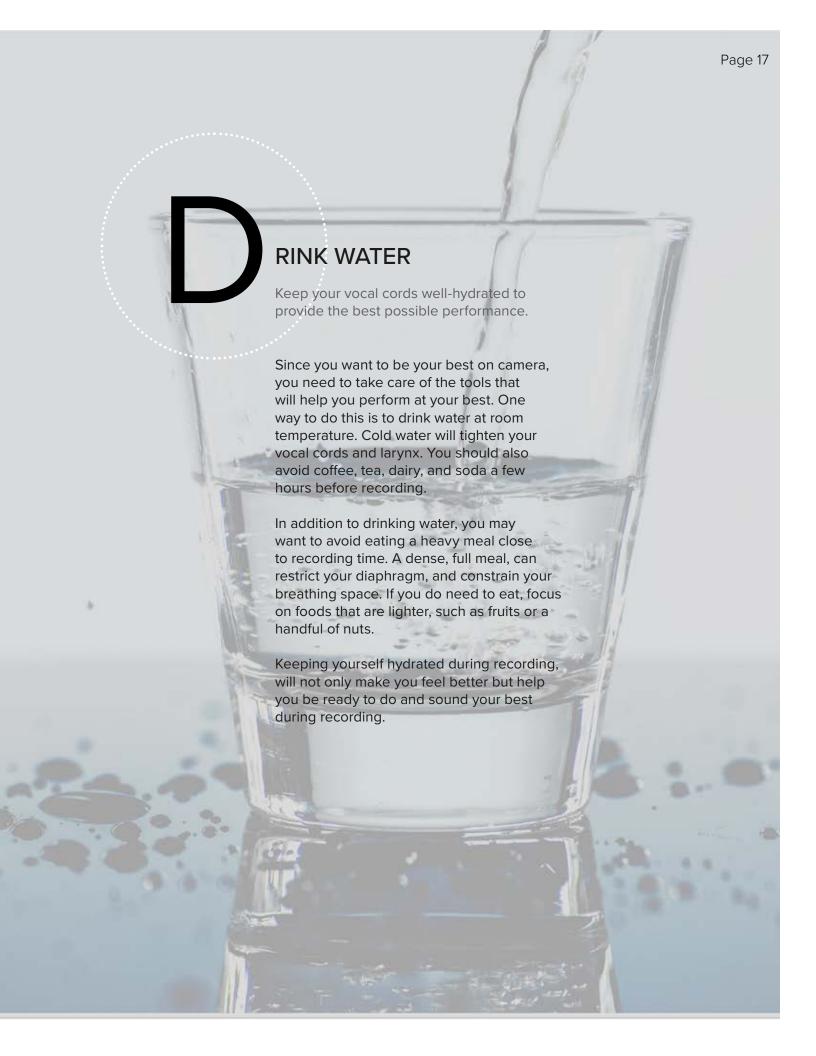
Another consideration is the color of the clothes you are going to wear. There isn't a hard rule about wearing certain colors, but some colors look and work better on camera. For instance, you may want to avoid white and black shirts. Our friends at Wistia wrote a great article discussing which colors you might want to consider, as well as some practical tips for dressing for on-camera success.

Whether you're wearing your favorite power tie, a fashionable scarf, or jeans and a cool t-shirt, dress for the message you want to send and in a way that will keep you comfortable and feeling confident as your present your message.

Learn more about the moiré Pattern here.







PRACTICE MAKES PROGRESS

One of the things we heard over and over during our interviewers at Video Marketing World was the need for consistency and to actively keep creating new content. If you want to get better on camera, you have to be in front of the camera - a lot.

Challenge

- Make at least five videos in the next two weeks.
- Re-watch each video, then pick one thing to do better or work on in the next video.
- Share at least one video with a trusted colleague, and ask for feedback on your performance.
- Share one of the videos publicly, or within your organization.

ON CAMERA CHECK LIST

During Recording:

Before you go on Camera, run through a quick checklist to help you make sure you're ready.

Before Recording:

	_		
	Wearing solid colors or large- patterned clothes (without a tight		Arrive early and prepared.
	pattern).		Turn off your cell phone or put it into airplane mode.
	Wear colors appropriate for what you are recording (don't wear green if recording against a green screen).		Adjust your volume to the appropriate level.
	Wear clothes to facilitate microphone placement.		Adjust your energy level and performance to make sure you and your topic come across well on camera. Be energetic!
	Check your teeth, hair, and make- up.		Use your hands with purpose as you speak.
	Drink water and stay hydrated.	П	Adjust your body language to send
	Avoid sugar.		the appropriate message to your audience (typically open).
	Know your audience and who you are speaking to.		If sitting, situp and don't slouch.
	Ask where you are to look, whether into the camera directly, or never into the camera.		If standing, don't rock or sway. If standing for a long time, it's okay to shift your weight, but do so subtly.
			Do not put your hands in your pockets.